

# Study Material on NRI/FNIO/OCI Underwriting

❖ **NRI**: A citizen of India, temporarily residing in the country of his / her present residence. (182 days or more in a Year). Must be holding a valid passport issued by Govt. of India.

**FNIO**: A foreign citizen is deemed to be of Indian Origin, if, he, at any time held an Indian Passport or he or either of his parents or any of his grandparents was a citizen of India by virtue of the constitution of India or Citizenship Act, 1955.

❖ **OCI**: Overseas Citizenship of India (OCI) is a form of **permanent residency** available to **people of Indian origin** and their spouses which allows them to live and work in India indefinitely. Despite the name, OCI status is not citizenship and does not grant the right to vote in Indian elections or hold public office.

# Difference between NRO Account and NRE Account

## **NRO Account**

It is an account of an NRI to manage the income earned in India

Interest earned is taxable

Can repatriate within the set limits

Can be opened by an NRI along with an Indian citizen or another NRI

Money can be deposited both from within and outside India. Withdrawal in India only.

## **NRE Account**

It is an account of an NRI to transfer foreign earnings to India

Interest earned is tax free

Can repatriate Fully

Can be opened by two NRIs

Deposits can be made from Foreign country only. Withdrawal in India as well as Foreign.

## **Residence Groups of Countries**

**Group 1**

**Group 2**

**Group 3**

**Group 4**

**Group 5**

**18**

**39**

**7**

**53**

**121**

# How to get Business from NRI/FNIOs ?

NRIs/FNIOs of Group 1 to 4 countries can take policies only during their visit to India. For Plans other than Pension plans, compulsory Medical required.

Those belonging to Group 5 countries can take policies in 3 ways:

**A.** during their visit to India, **B.** during Agent's visit to Foreign country or **C.** Mail Order

## General Requirements for NRI Business

Copy of Passport all pages – clearly showing the latest immigration seal

Employment contract / Appointment letter / Employee ID Card, Copy of VISA,

Salary slips for latest 3 months, Bank account statement showing salary credit for 3 months,

NRI Questionnaire, Medical Report & Special Medical Reports, if any & FATCA Form (Foreign Account Tax Compliance Act)

# Residence Group V: Special Opportunities

- All Plans including Term Assurance Plans & Pension Plans Allowed.
- NRIs eligible for Non Medical under Preferred and Special Groups.
- FNIOs eligible for Non Medical under Preferred NM Group.
- Exclusive Non Medical Schemes for Single Premiums also allowed.
- This Non Medical allowed while they come to India or Agent going abroad.  
Mail Order Business option Allowed for all NRIs. In respect of FNIOs, those having OCI card.
- Non Medical Schemes **do not apply** Major Students belonging to NRI/FNIOs. They will be considered under Medical only, both during their visit to India, as well as through Mail Order Business.
- For Minor NRI/FNIOs, “No Medical” chart will apply, when the **minor visits India or our Agent visiting the foreign country**. In case of Mail Order Business for Minor lives, without agent visiting the country, Juvenile FMR in Physical format required, as Video MER concept does not apply for Minor NRIs/FNIOs.
- For Housewives, Usual rules of matching Insurance for Husband apply. Will not be considered under Non Medical.  
Riders: AB allowed for both NRIs and FNIOs. PWB & Term Rider allowed for NRIs.

# Mail Order Business

**NRI/FNIO can take policies from their present country of residence, without visiting India:** where all or some of the formalities regarding filling in the proposal forms, obtaining medical and special reports are completed in their present country of residence. The papers may be **sent by Post** or the **Agent can visit the countries** and bring the papers. For Medical formalities, Video MER option can be used.

**Minimum Sum Assured: 10 Lacs. Maximum Sum Assured: 3 Crores.**

## Latest Relaxation:

**Any NRI/FNIO friend** of the Proposer, in the same country, other than a blood relative, **can also witness** the proposal, if the Agent does not visit the country. Necessary **Proof of the witness** (xerox copy of Passport and Residence proof) also to be attached.

# Mail Order Business with Video MER, when Agent is not visiting the Foreign Country

When the business is processed through Mail Order, and the Agent is not visiting the foreign country, the proposal can be completed with Video MER, in respect of Proposers of Group V countries, qualifying under PNM & SNM category:

<b>Category</b>	<b>Belongs to Group</b>	<b>Age 18 to 35</b>	<b>Age 36 to 45</b>	<b>Age 46 to 50</b>
<b>NRI</b>	<b>Preferred / Special</b>	<b>50 lacs</b>	<b>30 lacs</b>	<b>13 lacs</b>
<b>FNIO with OCI Card</b>	<b>Preferred</b>			

# **GST Waiver for NRI/FNIO/OCI**

**For New Business as well as RENEWAL**

**Both** Single Premium as well as Regular Premium

**NRE Cheque**

**Or**

**Direct Remittance to LIC Branch Account 3 from NRE account**

**Or**

**Foreign Currency Instrument**

**(Policies on the life of Self, Spouse & Children are eligible for GST exemption, if the Life Assured is NRI/FNIO)**

# **GST Waiver : Requirements**

1. Application cum Declaration form in the format prescribed.
2. Proof of Residence(Outside India), Any one of the following:  
Current Utility Bill, Driving Licence, Certificate from Govt / Embassy or Latest Foreign Bank Statement with Address
3. Copy of Visa, in case of NRIs/FNIOs
4. Unique ID Card of the country, in case of FNIOs/FNIOs who are OCIs
5. Copy of Passport with pages of latest immigration stamp